



PiP – Supplying the Public Sector

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Agenda

- Introduction
- SME Group role within the LEP
- Growth Hub
- Apprenticeships
- Local Procurement
- SME Ecosystem
- Summary and questions

SME Group Role

The SME group is a cohesive team of business, UA and professional body representation. It exists to serve a single mission - to support SME growth in our region. SME Group Chair is a LEP Board Member and reports all progress to the LEP Board.

Growth Hub

- National Government Initiative – All LEP Regions
- What is it?
 - SME Business Support System
 - Growth Aspirations
 - Growth Pains
 - Public and Private Business Support
- Sustainable by April 18!
- Vital part of our region's SME growth and prosperity
- www.wearegrowth.co.uk

Apprenticeships

- Objective – increase number of apprentices offered by SMEs
- Research
 - % of SMEs that recruit apprentices
 - Why not?
 - What are the barriers? Time, money, knowledge, advice, guidance, HR, never considered it?
- Educate and support SMEs to recruit the next generation
- Role of Schools
- LEP Skills Group – Apprentice Hub West

Local Procurement

- Objective - Ensure maximum engagement for SMEs within regional construction projects
- Hinkley Point Model
- Example Projects
- Supply Chain Framework – keeping it local and also giving maximum opportunity to local businesses to be a part of the development
- Not that easy! But.....
- We all want this to happen



Thank You